



**Saudi Arabia**

# **COMPANY PROFILE**

## About CLA

**CLA Global** is a global network of independent accounting and consulting firms, providing audit, accounting, tax and advisory services to guide organizations and individuals through the complex global business environment. It focuses on supporting growing and innovative medium-sized companies.

CLA Saudi Arabia (formerly Alaufi & Alharbi) joined the CLA Global network as an independent member firm under Commercial Registration No. (1010439455 - 7004215435). The company is licensed by the Saudi Organization for Chartered and Professional Accountants (SOCPA) and is distinguished by providing high-quality services in audit, advisory, governance, compliance, and other professional services.



# Message From Leadership



**Turki Alaufi**



**Abdullah Alharbi**



**Nasser AlShutairy**

It is with great enthusiasm that we, at CLA Saudi Arabia Co., communicate to our esteemed clients our capabilities in fulfilling duties during this period of both challenge and opportunity. We acknowledge the complexities of the current times, marked by dynamic social and political shifts, alongside economic conditions that present foreseeable challenges.

At the core of our approach lies a steadfast commitment to transparency. This principle guides our efforts in enhancing our quality, effectively managing risks, and upholding our independence as auditors and consultants. Our dedication to transparency is integral to fostering trust and confidence among our stakeholders, ensuring that we navigate these intricate times with professionalism and integrity.

In line with our mission to deliver professional services characterized by quality and integrity, we at CLA Saudi Arabia are committed to building sustainable trust with our clients through professional excellence in everything we do.

We are passionate about empowering our clients to navigate rapid transformations through deep professional insights and innovative solutions that create added value and drive their business growth.



## Our Vision

we are committed to setting the benchmark in the Middle East for excellence in financial and risk consulting services. Our aspiration is to be the foremost reference point in our field .



## Our Mission

To empower our clients in achieving their goals through insightful consultation and the implementation of industry best practices, and to assist our society in thriving amidst the current challenging environment.



## Our Values

At the heart of CLA Saudi Arabia Co. are our core values: Trust, Sustainability, Integrity, and Partnership. These principles guide our every action and decision.

### Trust

We are committed to building and maintaining unwavering trust with our clients and partners.

### Sustainability

is integral to our approach, ensuring that our solutions are not only effective in the present but also beneficial for the future.

### Integrity

underpins our operations, reflecting our dedication to ethical practices and transparency.

### Partnership

we believe in the power of partnership – fostering enduring relationships with our clients, grounded in mutual respect and a shared vision for success.

# Quality Certificates



## ISO 45001

The Occupational Health and Safety Management System provides a framework for organizations to reduce workplace risks and improve performance. It focuses on creating a safe and healthy work environment by identifying and assessing risks, ensuring legal compliance, and continuously improving safety performance. It is an international standard that replaces the former British standard OHSAS 18001 and is suitable for organizations of all sizes and industries.



## ISO 27001

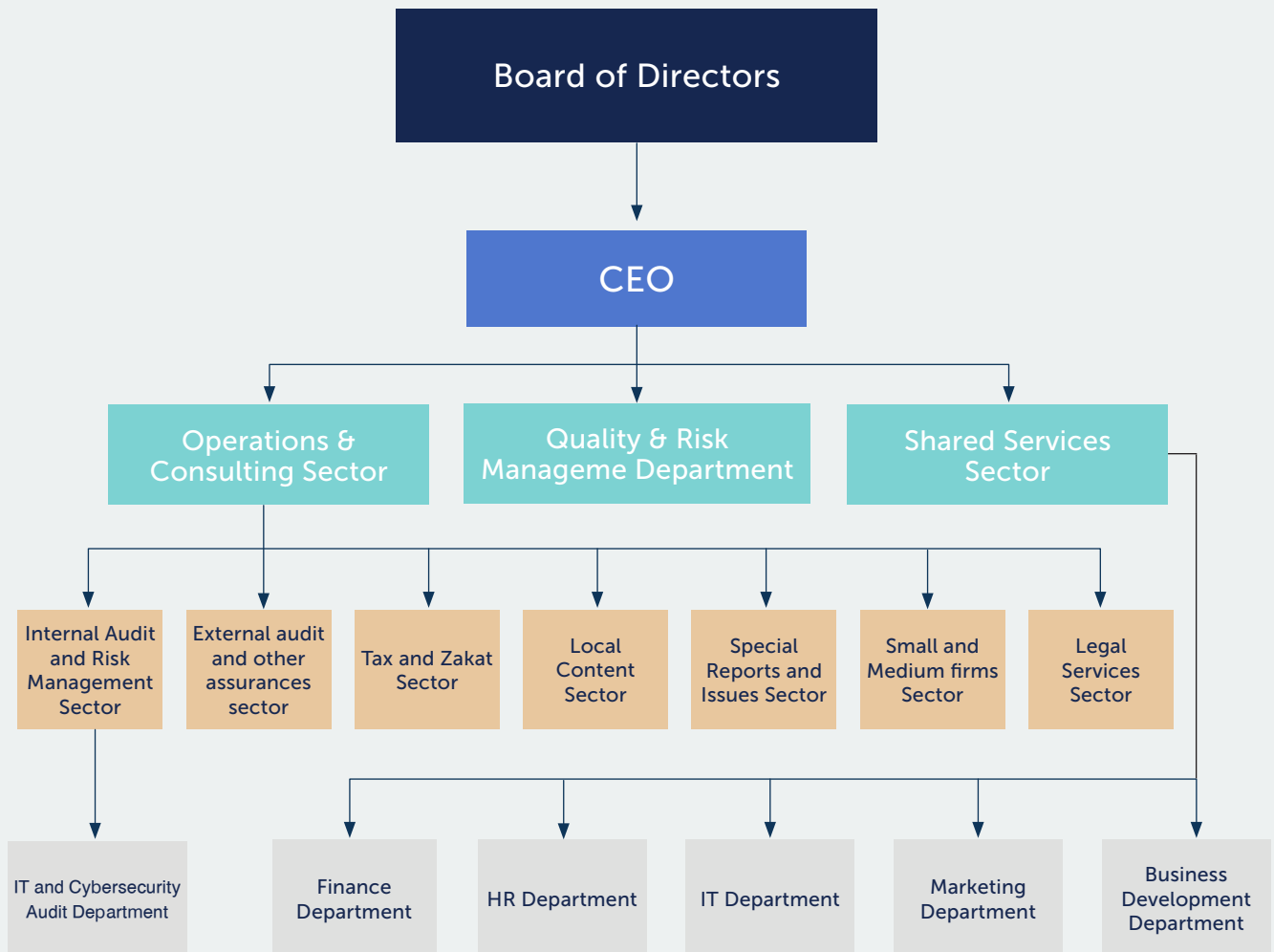
ISO 27001 defines a set of audit controls that must be included within a compliant Information Security Management System (ISMS). These controls cover areas such as information security policies, which outline how security policies are documented and periodically reviewed, and the organization of information security, which emphasizes the importance of clearly defining and assigning roles and responsibilities as an essential part of the ISMS.



## ISO 9001

ISO 9001 is an international standard for quality management systems that helps organizations improve efficiency and meet customer and regulatory requirements. It provides a framework based on principles such as customer satisfaction, leadership, process approach, and continual improvement to achieve consistent results. Its goal is to ensure a reliable level of quality in products and services, and it can be applied to all types of organizations.

# Our Structure & Governance



# Our Quality Approach

## 1 Industry Expertise:

The team of business advisers at CLA Saudi Arabia possesses in-depth knowledge of various industries, enabling them to offer practical solutions to the daily challenges faced by managers.

## 2 Comprehensive Services:

CLA Saudi Arabia offers a full spectrum of services to meet the diverse needs of clients, covering areas such as financial, operational, and strategic aspects of business management.

## 3 Problem Solving and Strategy

CLA Saudi Arabi positions itself as both problem-solvers, providing cost-effective alternatives, and strategists with extensive implementation capabilities. This implies a focus on not just identifying issues but also on actively implementing solutions.

## 4 Client-Centric Approach:

The commitment to helping clients stay ahead of the competition suggests a client-centric approach. CLA Saudi Arabi aims to understand and address the specific challenges faced by clients in the dynamic business landscape.

## 5 Specialized Divisions:

The various service divisions (Auditing, Tax & Zakat , Risk Advisory and local content) are headed by experienced professionals with specialized industry and functional skills. This structure ensures that clients receive tailored expertise in each area.

## 6 Single Point of Contact:

The presence of a single point of contact, typically a partner with authority, streamlines communication and provides clients with easy access to the firm's resources. This approach aims to enhance efficiency and responsiveness.

## 7 Quality Approach:

The mention of a «Quality approach to client's service» emphasizes the commitment to delivering high-quality services. This could include a focus on accuracy, reliability, and overall client satisfaction.

# Local Content Award

Excellence Category for Audit firms

 Alaafi & Alharbi

شركة العوفي و الحربي  
محاسبون و مراجعون قانونيون

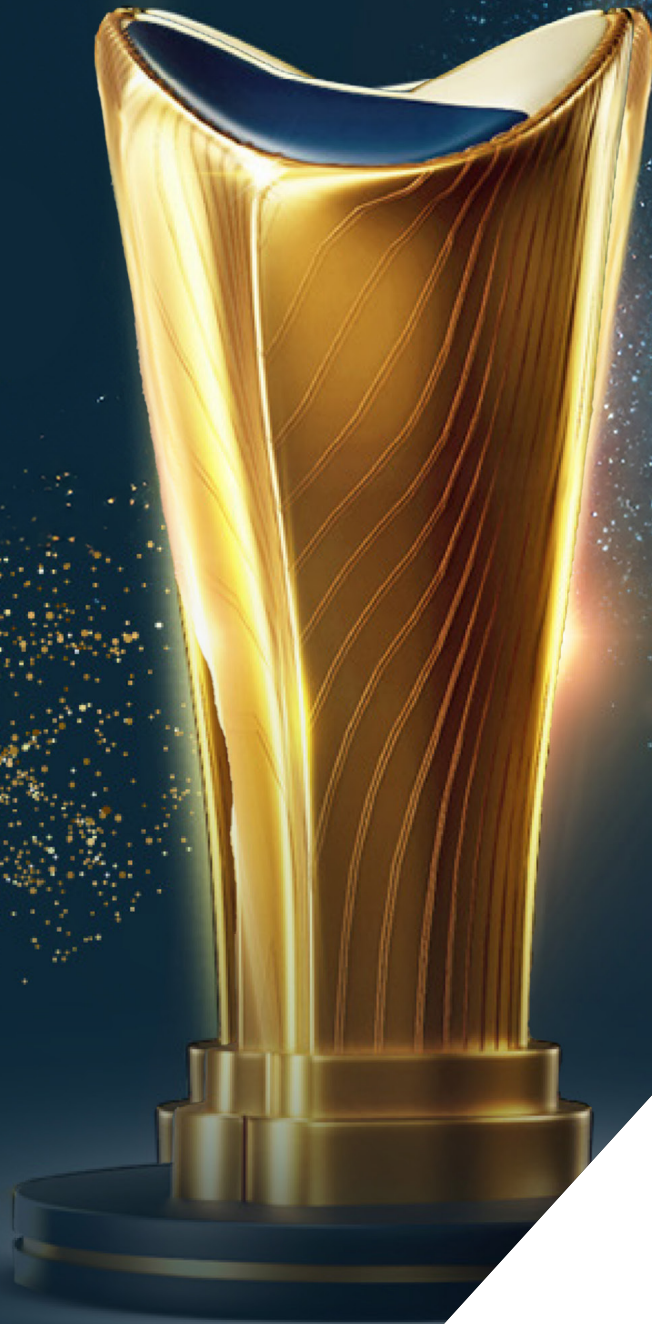


CLA Saudi Arabia (formerly Alaafi & Al Harbi) was awarded the Excellence Award for 2023 in the field of Audit and Reviewing Firms from the Saudi Local Content and Government Procurement Authority by esteemed figures including the Minister of Industry and Mineral Resources, Chairman of the Board of Directors of the LCGP Authority, Bandar Al-Khorayef, alongside distinguished ministers, fills us with immense pride and gratitude.

Local content is a national agenda that all economic sectors contribute to developing. It has become a key indicator in national strategies.

Local content contributes to enhancing local capabilities and maximizing the benefits of national purchasing power to build a strong and sustainable economy.

The Local Content Award is the first strategic national driver at the level of Kingdom of Saudi Arabia and the region, aimed at stimulating the economic ecosystem, including the public and private sectors and individuals, to develop local content and achieve its targets in line with Vision 2030.



جائزة المحتوى المحلي  
Local Content Award



هيئة المحتوى المحلي  
والمشتريات الحكومية  
Local Content & Government  
Procurement Authority





# Our Services

- Internal Audit & Risk Advisory
- Small and Medium Enterprises(SME)
- Audit and Assurance
- Tax & Zakat
- Local Content
- Training & Development

# Internal Audit & Risk Advisory

## 1 Internal Audit:

CLA Saudi Arabia provide Systematic and independent examination of an organization's activities, processes, and operations to assess and evaluate its effectiveness, efficiency, risk management, and adherence to relevant policies, procedures, and regulations. The primary purpose of internal audit is to provide assurance to the organization's management and stakeholders that internal controls are in place and functioning effectively .

## 2 Enterprise Risk Management (ERM) :

CLA Saudi Arabia provide comprehensive risk identification, assessment, and management strategies, aligning with your business objectives. We develop robust frameworks and integrate risk considerations into decision-making, fostering a risk-aware culture. Our goal is to enhance business value, enabling confident opportunity seizing and effective threat mitigation..

## 3 Governance:

CLA Saudi Arabia assisting clients encompass aspects of transparency, accountability, ethical conduct, quality assurance, legal compliance, sustainability, client engagement, innovation, and effective communication. CLA Saudi Arabia's team involves the establishment and implementation of policies, rules, and decision-making procedures to ensure that our clients are operates efficiently, ethically, and in alignment with their objectives.

## 4 Compliance Management:

Ensure the organization's compliance with laws and policies, evaluate the effectiveness of controls, monitor risks resulting from non-compliance, and ensure the integration of internal policies with systems.

## 5 Business Continuity and Disaster Recovery:

Assessing an organization's readiness to respond to and recover from potential disruptions or disasters, developing business continuity plans, and implementing strategies to ensure business resilience.

## 6 Cybersecurity and Information Technology Audit:

CLA Saudi Arabia provide assessments and managing risks related to the protection of sensitive information, data breaches, cyber threats, and developing strategies to enhance cybersecurity resilience. Business Process Improvement.

## 7 Operational Risk Management (ORM):

Identifying and managing risks associated with an organization's day-to-day operations, processes, and systems, including risk control assessments, process improvements, and incident management.

## 8 Compliance & Anti-Money Laundering (AML)

CLA Saudi Arabia encompass legal protection, reputation management, risk mitigation, and contribute to a secure and trustworthy global financial environment. Compliance with Anti-Money Laundering (AML) regulations is crucial for businesses and financial institutions to prevent and detect money laundering activities. Money laundering involves the process of making illegally-gained proceeds (i.e., «dirty money») appear legal by passing it through a complex sequence of banking transfers or commercial transactions.

## 9 Sustainability and ESG ( Environmental , Social and Governance ):

Assisting organizations in integrating sustainability and ESG principles into their governance practices, including reporting, risk management, and stakeholder engagement.

# Audit and Assurance

1

## External Audit .

Conducting independent examinations of financial statements to provide assurance on their accuracy, completeness, and compliance with accounting standards and regulations.

2

## Review Engagements:

Conducting limited assurance engagements to provide a moderate level of assurance on financial statements or specific financial information .

3

## Agreed-Upon Procedures:

Performing specific procedures agreed upon with the client, such as verifying specific financial information or conducting specific tests, and reporting the findings accordingly.

4

## Due Diligence :

Conducting detailed assessments and analysis of financial, operational, and legal aspects during mergers, acquisitions, or investments to evaluate risks and opportunities.

5

## Forensic Accounting:

Dealing with the prevention of financial crimes. By using our competencies in accounting, auditing, and investigative techniques to detect and analyze cases of fraud and other financial crimes .

6

## Fraud Examinations:

Investigating allegations of fraud, financial irregularities, or misconduct within an organization, including gathering evidence, conducting interviews, and providing expert opinions.

7

## Real estate services:

Our specialized services ensure full compliance with real estate project regulations, helping to avoid any legal or financial issues that may arise during the project (Wafi).

Enhancing transparency in financial transactions related to real estate contributions, which contributes to enhancing trust among all parties involved in the project.

8

## Actuarial Services:

assessing and quantifying financial obligations, such as insurance liabilities and pension obligations. use statistical analysis and mathematical models to accurately estimate and report these long-term obligations, providing transparency in financial statements.



# Local Content

## 1 Local Content Baseline Certificate:

specific details and process to obtain Local Content Baseline Certificate in the Kingdom of Saudi Arabia (KSA) or any recent developments related to Encourage and increase the participation of local businesses in various economic sectors.

Local Content baseline certificate required for our clients to expend more their business activities and to engage more with different sectors and market segments . .

## 2 Local Content For Mega Projects Certificate:

It's important for clients to engage with local stakeholders, adhere to relevant regulations, and implement effective strategies for maximizing local content. Certification provides a formal acknowledgment of these efforts and can lead to a range of tangible and intangible benefits for both the client and the communities impacted by the mega project.

## 3 Local Content Planning:

Local content planning, when done effectively, is a multifaceted strategy that aligns economic, social, and environmental considerations. The benefits extend beyond immediate cost considerations to encompass reputation building, risk management, and sustainable business practices.

Is an ongoing and dynamic process that requires collaboration, adaptability, and a long-term perspective. By effectively implementing local content plans, organizations can contribute positively to local economies and communities while ensuring compliance with regulatory requirements.

## 4 Local Content Consultancy:

local content consultancy services offer our clients a range of benefits, from ensuring legal compliance to strategic planning, risk management, and community engagement. Engaging with consultants can enhance the overall success and sustainability of projects with a focus on maximizing local content. Particularly beneficial for organizations that are entering new markets, expanding operations, or seeking to enhance their compliance with local content regulations. These consultancies provide valuable insights, expertise, and support in navigating the complexities of local content planning and implementation.

# Tax & Zakat

1

## **Tax and Zakat Compliance:**

Assisting clients in fulfilling their tax & zakat obligations by preparing and filing tax returns accurately and submit all declarations in compliance with relevant tax laws and regulations

2

## **Tax and Zakat Planning:**

Developing strategies to minimize tax & zakat liabilities and optimize tax benefits through careful planning and utilization of available tax incentives and deductions

3

## **International Tax Services:**

Advising clients on cross-border tax & zakat matters, including tax implications of global operations, transfer pricing, tax treaties, and foreign tax credits

4

## **Tax and Zakat Advisory:**

Providing expert guidance on complex tax & zakat issues, such as mergers and acquisitions, restructuring, investments, and divestments, to help clients make informed decisions and manage tax risks effectively

5

## **Indirect Tax Services:**

Assisting clients with indirect taxes, such as value added tax (VAT), customs and excise duties, and assisting with compliance, planning, and structuring

6

## **Tax and Zakat Dispute Resolution:**

Representing clients in tax audits, investigations, and disputes with ZATCA providing support in negotiations and appeals, and helping to resolve tax controversies.

7

## **Transfer Pricing:**

Assisting multinational companies with transfer pricing compliance and documentation, ensuring arm's length pricing of intercompany transactions, and managing transfer pricing risks

8

## **Tax Technology and Automation:**

Utilizing technology tools and solutions to streamline tax processes, enhance data management, improve tax reporting, and ensure compliance with tax regulations

9

## **Tax Due Diligence:**

Conducting comprehensive tax due diligence reviews for mergers, acquisitions, and other transactions to identify potential tax risks and opportunities



# SMEs Support Services

## 1 Accounting/Bookkeeping Services:

Providing systematic recording and organizing of financial transactions in a business. Bookkeepers are responsible for maintaining accurate and up-to-date financial records, including income, expenses, and other financial activities.

## 2 Outsourcing Services:

Contracting out certain tasks, functions, or processes to external service providers rather than handling them internally within the organization. This strategic decision is made for various reasons, including cost efficiency, access to specialized skills, focus on core competencies, and flexibility in scaling operations. The following are main services that helps our clients to productivity and efficiency:



Payroll Service



Business  
Planning and  
Control



Human  
Resource  
Management



Organizational and  
Management Development



Marketing & Business  
Development Management

# Training & Development

Training and development (T&D) is a crucial aspect of human resource management that focuses on enhancing the skills, knowledge, and abilities of employees within an organization. This process aims to improve individual and organizational performance by providing employees with the tools and resources needed to perform their jobs effectively and to contribute to the achievement of organizational goals.



In-House Training



External Training



Online Training



Professional  
Accreditation Courses



# Our Leadership



## **Turki Alaufi, SOCPA, MBA**

*Partner*

### **Education, Licenses and Certifications**

Master in  
Accounting &  
Finance

SOCPA  
(Certified Public  
Accountant)

Fellow member  
of the Institute of  
Internal Audit (IIA)

### **Background**

A licensed public accountant, Turki has gained a wide range of experience in advisory and training and is providing various risk advisory and training services to CLA Saudi Arabia's clients in Saudi Arabia. Turki is the engagement partner on various Assurance assignments across Saudi Arabia. Turki has gained more than 15 years of professional experience in the Internal Audit and risk consulting field which includes 7 years of experience at a Big 4 Audit Firm. Prior to joining CLA Saudi Arabia, Turki was a Risk Advisory Manager at KPMG, Saudi Arabia.



**Abdullah Alharbi, SOCPA, MSc**

*Partner*

#### Education, Licenses and Certifications

Master in Accounting & Finance, University of Southampton, England

SOCPA (Certified Public Accountant)

Fellow member of the Institute of Internal Audit (IIA)

#### Background

Mr. Abdullah is a licensed public accountant, Abdullah currently is the Partner for the Risk advisory services in CLA Saudi Arabia, Prior to joining, Abdullah worked as an Internal Audit Manager in a leading reputed bank in Saudi Arabia with more than 14 years of experience in internal audit field in different industries. Abdullah currently leads the Risk advisory services in CLA Saudi Arabia which has resulted in having extensive knowledge and experience in Market Risk, Credit Risk, Compliance and Operational Risk Management as well as the operation of a Financial Institution from a business perspective. In his current role, Abdullah has a direct responsibility for all business management and compliance associated with sustaining growth and profitability. Mr. Abdullah is a member of several audit committees.



**Nasser AlShutairy, SOCPA, MBA, MSc**

*Partner*

#### Education, Licenses and Certifications

BSc in Accounting –  
King Saud University

Fellow of the  
Saudi Organization  
for Chartered  
& Professional  
Accountants  
(SOCPA)

MSc in Accounting  
with Honors  
– University  
of Business &  
Technology, Jeddah

MBA with Honors  
– University  
of Business &  
Technology,  
Jeddah

#### Background

Mr. Nasser has over 25 years of professional experience in accounting and auditing, including more than 21 years with KPMG in Saudi Arabia. During this time, he held various roles involving the audit of listed companies and major institutions, as well as managing diverse client portfolios across multiple sectors, leading a multicultural team with high efficiency. He was also responsible for presenting audit plans and results to boards of directors, audit committees, and senior executive management, in addition to coordinating with top management throughout the year to understand significant developments and existing issues, providing practical recommendations and solutions that enhance operational processes. Furthermore, he possesses extensive experience as a performance quality reviewer in regional audits covering the Middle East and Asia. He has also participated in several advisory engagements involving the review and development of accounting policies and procedures in alignment with best professional practices and international standards.

**Muath Bousouda***Accounting Advisory Partner***Education, Licenses and Certifications**

Holds a Bachelor's degree in Accounting.

Completed specialized courses and training in auditing and review.

**Background**

Muath is an accounting and financial consultant with over 9 years of experience in auditing and financial and accounting consultancy. He has worked with several professional firms in the field of audit and accounting, including EY and Baker Tilly. He has also audited the financial statements of publicly listed companies in the Saudi market and has worked at the King Fahd Causeway Authority. Mr. Muath possesses extensive experience in accounting and consulting, with a strong background in supporting small and medium-sized enterprises to enhance their accounting efficiency. His comprehensive vision in delivering accounting and financial services includes preparing financial statements, conducting financial analysis, developing feasibility studies, and providing specialized consultancy services to institutions and companies across various sectors.

**Ahmad Sukkar, CIA**

*Head Of Internal Audit & Risk Advisory -  
Central Region*

**Education, Licenses and Certifications**

IIA Member

CIA (Certified Internal Auditor)

**Background**

Mr. Ahmad is a Director in Advisory services with over 15 years' experience, providing wide range of Risk Management, Governance and Internal audit related services to a broad range of organizations including Government Divisions in Saudi Arabia & Jordan, He has a good knowledge on the several industries. . He worked in several professional firms such as KPMG Saudi Arabia .Ahmad led and managed other mega projects , Internal audit and risk assessment related services in different types of industries including Construction, Healthcare finance sector, Sports ,Industrial etc

**Key Skills**

He has extensive experience in project management and supervision, where he managed projects with several companies. Extensive experience in many industries and fields, Audit Methodologies, Risk Assessment, Leadership Skills, Analytical Skills, Regulatory Compliance, Crisis Management, Interpersonal Skills, Quality Assurance.

**Mohamed Ali Al Thuneibat , CIA – CME - CRBA**

*Head Of Internal Audit & Risk Advisory -  
Western Region*

**Education, Licenses and Certifications**

Bachelor's Degree  
in Accounting

Saudi Capital Market  
Examination (CME) Certified  
Risk-Based Auditor (CRBA)

Certified Internal  
Auditor (CIA), USA

**Background**

Mr. Mohammed has over 19 years of extensive professional experience in internal auditing, risk management, governance, compliance, financial consulting, and external audit. He has gained vast expertise working with multiple companies, including Big 4 accounting firms, across various industries such as government, construction, retail, hospitality, automotive, education, real estate, finance, and manufacturing.

He holds the Certified Internal Auditor (CIA) and Certified Risk-Based Auditor (CRBA) certifications, with extensive experience in managing Governance, Risk, and Compliance (GRC) frameworks, IIA standards, and the International Professional Practices Framework (IPPF).

**Key Skills**

Mr. Mohamed served as a member of the audit committee for one of the leading companies in Jeddah and led risk and internal audit consulting at Crowe KSA for over four years in both the Western and Eastern regions. His responsibilities included developing audit plans, designing risk control matrices, and preparing reports for audit committees. He also contributed to the development of governance documents such as the audit charter, risk charter, and code of professional conduct. Additionally, he delivered training courses and workshops in internal audit and risk management for various clients.

**Fareed Abo-Alroub, CCNA**

*Information Technology  
Cyber Security Audit Manager*

**Education, Licenses and Certifications**

Bachelor of Business  
Information Technology

Cisco Certified  
Network Associate  
(CCNA)

SOCPA Training  
on Bank Auditing

**Background**

Fareed is an Information Technology/Cyber Security Audit Manager in the field of information systems audit, security, control assessment, external and internal audits, serving a broad base of clients in industries including financial services, Insurance, Airports, Energy & Utilities, Banking, Telecommunication, Hospitality, Hotels, Retail, Government Sectors, Fin Tech, Funding, Food Industries.

Fareed has been part of KPMG & Deloitte & Crowe Global which is one of the major professional services firm and worked with various clients based in KSA.

**Key Skills**

Participate in IT audit risk assessment, planning and audit scope development using a risk-based audit approach, Conducted IT General Controls audits for various clients across various integrated ERP environments and financial systems, such as MS Dynamics 365, SAP ECC, SAP S4/HANA Oracle EBS, Oracle Fusion, Oracle Flexcube, and JD Edwards, Reviewed the controls concerning IT Governance, Access Management, change management, backup management, Patch Management, logs & monitoring management, Asset management, and Business Continuity .

**Ahmed Said Mostafa , ESAA**

*Director of the Government Projects and  
Non-Profit Organizations Department*

**Education, Licenses and Certifications**

Bachelor's  
Degree in  
Accounting

Member of the  
Egyptian Society  
of Accountants  
and Auditors  
(ESAA)

Holder of a Diploma in  
International Financial  
Reporting from the  
Association of Chartered  
Certified Accountants  
(ACCA), United Kingdom

Licensed to  
practice auditing  
for joint stock  
companies in  
Egypt

**Background**

Mr. Ahmed possesses extensive professional experience in the field of auditing and consulting. He has worked in several countries, including Egypt and Saudi Arabia. He has been involved in numerous transitions from Saudi standards to International Financial Reporting Standards (IFRS). Over the course of more than 15 years in the profession, he has gained substantial experience in auditing practices.

**Key Skills**

Mr. Ahmed Said possesses the capabilities and skills necessary to lead and guide audit teams, providing the mentorship and supervision required to ensure the efficiency and effectiveness of audit operations. He also offers technical and administrative support by delivering professional consultations and guidance in accordance with international standards. He has extensive experience in managing and overseeing projects, having led initiatives with several companies. His expertise spans a wide range of industries and sectors. He is highly experienced in transitioning from Saudi accounting standards to International Financial Reporting Standards (IFRS). In addition, he has a strong background in financial training and consulting.



**Mohamed Gadallah**

*Head Of Local Content Services*

#### Education, Licenses and Certifications

Bachelor degree  
in accounting.

Member of the  
Riyadh Chamber  
of Commerce

Member of the  
Egyptian Tax  
Association

#### Background

Mr.Mohamed Gadallah Has over (10) years' experience in providing local content Services to leading domestic and International corporations. In addition to his Audit and Finance experience.

has extensive professional experience in the field of accounting, finance, costs, auditing of local content measurement and advisory work for off-plan sales projects, where he worked in several major companies. He also gained extensive experience in consultation.

#### Key Skills

Strong understanding of local regulations with effective communication, strategic planning, and relationship-building skills to ensure the organizations compliance and positive impact on local communities , Negotiation and Conflict Resolution , Strategic Relationship Management Regulatory Compliance.



**Mohamed El Gamal , FFE**

*Head Of Special Reports, Litigation  
and Legacy Services*

#### Education, Licenses and Certifications

Member of the Egyptian  
Tax Association (ETA).

Financial Fraud Examiner (FFE) - From SOCPA

#### Background

Mohamed has extensive professional experience in the fields of auditing, special reporting, litigation, estates, and establishing branches for foreign companies. He has also gained wide-ranging expertise in consultancy through his work over the past years in various projects within both private and governmental sectors. He has spent over 11 years in the private sector specializing in auditing and consultancy.

#### Key Skills

He has Extensive experience in many fields .Legal and Regulatory Compliance, Financial Analysis , Strategic Thinking , Communication Skills , Attention to Details , Client Relationship Management.



**Qais Alradwan**

*Head Of Zakat and Tax Sector*

#### Education, Licenses and Certifications

Bachelor of Accounting - University of Jordan - Hashemite Kingdom of Jordan.

#### Background

Mr.Qais has extensive experience in providing tax and zakat consulting services. He has over 10 years of experience working with dynamic multinational corporations and major accounting firms, where he has managed numerous tax and zakat-related matters.

#### Key Skills

Qais previously served as a Tax Team Leader for a multinational consulting group, where he was responsible for all types of taxes. He has over 10 years of experience in the fields of zakat and taxes, including planning, major projects, and regulatory compliance. He has worked with local and international companies to submit tax and zakat returns, ensure compliance with laws and transfer pricing rules, and deal with the requirements of the Zakat and Tax Authority. He previously worked for a major accounting firm, where he prepared returns, reviewed tax liabilities, and participated in examinations and assessments before internal and external objection committees.



**Saad Al Mania, MSA**

*Business Development Manager*

#### Education, Licenses and Certifications

Master of Science in Accounting,  
Arab East Colleges.

Bachelor of Business  
Administration, Accounting,  
Shaqra University.

#### Background

Mr. Saad possesses valuable and extensive experience in business management as well as financial and administrative affairs. He has a strong background in business development and management, with skills in data analysis and business strategy. He analyzes markets and evaluates business opportunities to achieve growth and profitability, demonstrating a deep understanding of business operations and the ability to identify strengths and weaknesses while developing strategies to enhance performance. He also excels in planning and project management, ensuring efficient execution within set timelines.

#### Key Skills

Mr. Saad has worked across various fields and industries, which has provided him with a clear vision and broad knowledge of the Saudi market. He has held several positions, including Financial and Administrative Affairs Manager at Iqar Business Services Company, Financial Manager at the Deanship of Community Service and Continuing Education at Shaqra University, Financial Analyst at Abdulsalam Al-Rajhi Trading Establishment, and Accounts Payable Accountant at Abdul Ali Al-Ajmi Company for Contracting.

Among his key responsibilities were developing services and operational processes, representing the company in partnership signings, preparing financial and accounting reports, establishing methodologies and mechanisms for accounting services, as well as managing and monitoring administrative regulations at the university, evaluating stock portfolios, and preparing monthly reports.

## Selection of Our Clients from Government Organizations



## Selection of Our Clients from Government Organizations



## Selection of Our Clients from Private Sector

الرياضي PHARMA  
Riyadh Pharma

ثقة  
THIQAH

الفنار  
alfanar

الخير كابيتال  
ALKHAIR CAPITAL

نوبكو  
nupco

BMC  
Batterjee Medical College  
كلية البترجي الطبية

ALTAAMOUN FC  
1991

anb

دار المعدات الطبية والعلمية  
Scientific & Medical Equipment House

كونكور  
لوساطة التأمين

ثقات  
شركة ثروات للأوراق المالية  
Thawat for Financial Securities

SVCP  
أنفارة  
الشركة السعودية لإنتاج الأنابيب الفخارية  
SAUDI VITRIFIED CLAY PIPE CO.

MALAZ  
CAPITAL

AMCO  
Al-Haya Medical Company  
شركة الحياة الطبية

نادي الجبلين  
AL-JABALIN CLUB

عزم السعودية  
SAUDI AZM

سرك  
SIRC  
الشركة السعودية للاستثمارية لإعادة التدوير  
Saudi Investment Recycling Company

شركة المطلق  
ALMUTLAQ CO.

NPCC  
شركة المنشآت النفطية الوطنية

SVR  
الشركة السعودية للنظم الصحية  
SAUDI MEDICAL SYSTEM

فال القابضة  
FAL HOLDINGS

KFB  
Holding Group  
مجموعة خالد فهد الجيز القابضة

نون  
noon

SVC  
الشركة السعودية للاستثمار الرأسمالي  
Saudi Venture Capital Company

رؤك المدينة القابضة  
Rua Al Madinah Holding

SBM

中国水电  
SINOHYDRO

الروابي  
ENMA ALRAWABI

بحر العرب لأنظمة المعلومات  
Arab Sea Information Systems

voltalia

## Selection of Our Clients from Private Sector



## Selection of Our Clients from Nonprofit Organizations

موهبة  
Mawhiba



استثمار المستقبل  
FUTURE INVESTMENT  
مستثمرون في الأوقاف والوصايا



شركة أوقاف عبداللّه  
ابن عبد العزيز الراجحي القابضة



أوقاف عبدالعزيز آل دويان  
Awqaf Ali Abdulaziz Al-Dowayan



جمعية رواد الأعمال  
بمنطقة مكة المكرمة  
Organization of Entrepreneurs



اتحاد ملاك البيت 7  
Albayt 7 Owners Association



جمعية سكني  
مكة التتموي





# Our Locations

# CLA Global Locations

## United States

CliftonLarsonAllen LLP

## United Kingdom

Evelyn Partners

## Slovakia

VGD

## Czech Republic

VGD

## Germany

DHPG

## Brazil

CLA Brazil

## Malta

CLA Malta

## Mexico

CLA Mexico

## Singapore

CLA Global TS

## United Arab Emirates

CLA Emirates

## Malaysia

CLA Global TS

## China

CLA Global TS

## India

CLA Global Indus Value Consulting

## Ireland

Evelyn Partners

## Turkey

CLA Turkey

## Morocco

CLA Expact

## Romania

CLA Romania

# Our Locations



## Kingdom of Saudi Arabia

### Riyadh

Muhammadiyah-king Fahad Road  
Grand Tower

### Jeddah

Al Khalidiya District / Sari Branch Road  
New image Business Tower

### Dammam

El-Shatea El-Sharqi District - Prince  
Mohammed bin Fahd Road- El-Shatea  
Business Center- B Tower

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